

## Job Description

### Precision Farming Specialist

**Department:** Sales  
**Reports To:** Ken Paolini  
**Supervises:** Nil

#### Skills and Experience:

- 1+ years experience in a similar Agricultural role
- Knowledge of database software and computer application systems
- Understanding of electrical and wireless communication systems
- Solid organisational, interpersonal, analytical and communication skills
- Excellent Customer Service focus
- High level of Attention to detail
- Computer literate with an Intermediate Knowledge of Standard Desktop Applications

#### Basic Functions:

To work with the Group Business Manager / Sales Staff to maximize Customer Productivity and to ultimately position our Ag Management System as the Leader in Precision Agricultural Farming, while promoting Greenline as the supplier of choice by providing our Customers and Stakeholders with the highest level of Customer Satisfaction.

#### Responsibilities:

- Provides leadership across the Group for the Sales of AMS / Precision Farming Products
- Develop and Deliver employee training for Ag Management Solutions
- Oversees and Manages the introduction of new technology / products
- Delivers Customer Training including software updates
- Provides Internal and External dealership technical and specialist advice relative to the entire AMS product line
- Customer Satisfaction issues relating to product line
- Supports the Wholegoods clerk with the inventory process for AMS products
- Recommends stocking / inventory requirements for Integrated Solutions enabling
- Keeps up to date with all product releases, updates and technology related to AMS
- Is aware of and keeps update with John Deere products / Machinery
- Perform other duties as requested by Management

**PERSONAL DEVELOPMENT:**

- Participate in in-house training sessions as required
- Attend all Training as required to keep up to date with current product technical information

**OCCUPATIONAL HEALTH AND SAFETY:**

- Cares for the Health and Safety of self and others
- Follows Workplace Procedures and Instructions at all times
- Maintain Work areas in a clean and safe state
- Identifies and Reports Unsafe, Unhealthy or Hazardous Working Conditions
- Uses Personal Protective Equipments as required
- Does not engage in practical jokes that could harm the health or safety of another person

**REFERENCES:**

- Employee Guidelines
- Letter of Offer

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The above Job Description is accepted and understood.

**Employee Signature:**

**Date:**